#### SAN FRANCISCO QUARTERLY RATE REPORT

3rd Quarter of Rate Year 2021 Quarter Ending March 31, 2021

Recology Sunset Scavenger Recology Golden Gate Recology San Francisco

#### **INTRODUCTION**

San Francisco Public Works Director's Reports include quarterly reporting requirements. The requirements address several areas, including refuse tonnages and accounts, toxics collection, revenues and expenses, and various accounts. This report covers rate year 2021 (RY 2021).

#### LOW-INCOME AND DISABLED SERVICES PROGRAMS

As of March 31, 2021, 8,489 customers participated in the low-income program. As of the same date, there were 464 participants in the disabled services program.

#### **ACCOUNT REPORTING**

Appendix A contains account reports for the Special Reserve, Reserve Fund, Impound, and Zero Waste Incentives. The reports include beginning balances, deposits, disbursements, and ending balances for the accounts.

#### **Special Reserve and Reserve Fund**

On July 31, 2020, Recology transferred the remaining balance in the old Special Reserve to the new Reserve Fund in accordance with the 2017 Director's Report.

#### **Impound**

Recology made monthly deposits to the Impound in accordance with procedures and the approved rates.

#### **Zero Waste Incentives**

Recology makes deposits to the Zero Waste Incentives monthly in amounts determined by the rate process. Funds held in Zero Waste Incentives will be applied against future rate adjustments and certain amounts may be used to support additional material recovery programs.

Table 1
Disposal Tonnage Summary
Recology San Francisco
July 2020 - March 2021

	Actual	Tier 1	Tier 2	Tier 3	Tier 4	
Tons Disposed	293,265	278,671	272,671	260,671	243,750	

# Table 2 Alternative Daily Cover Tonnage Recology San Francisco July 2020 - March 2021

Source	Tonnage
Composting Overs	-
iMRF Fines	15,134
BVON Allocation	-
Clean Wood	-
Total Alternative Daily Cover	15,134

Table 3
Recovery and Disposal Tonnage Breakdown
July - March 2021

	f			1
	Received	Recovered	Disposed	% Recovered
Recycle Central Recyclables				
Collected	89,972	70,935	19,037	78.8%
Buyback	9,077	9,077	-	100.0%
Total Recyclables	99,049	80,012	19,037	80.8%
Tunnal Avanua Comportables				
Tunnel Avenue Compostables Collected	87,197	67,084	20,112	76.9%
San Francisco Public Works	1,892	1,892	20,112	100.0%
Other City of San Francisco Departments	290	290	_	100.0%
Account Customers	287	287	_	100.0%
Non-Account Customers	529	529	_	100.0%
Total Compostables	90,194	70,082	20,112	77.7%
	00,101	. 0,002		
Tunnel Avenue iMRF				
Collected	31,752	13,672	18,080	43.1%
San Francisco Public Works	575	248	327	43.1%
Other City of San Francisco Departments	71	31	40	43.1%
Account Customers	7,189	3,095	4,093	43.1%
Total iMRF	39,586	17,045	22,541	43.1%
Other Tunnel Avenue				
Collected Other Trash	137,001	-	137,001	0.0%
Collected Roll-off Trash	27,651	-	27,651	0.0%
Bulky Item Recycling & Abandoned Materials Collection	11,435	3,427	8,008	30.0%
Public Refuse Receptacles	14,524	-	14,524	0.0%
San Francisco Public Works	22,599	2,268	20,331	10.0%
Other City of San Francisco Departments	2,095	<del>-</del>	2,095	0.0%
Account Customers	7,233	1,382	5,851	19.1%
Non-Account Customers	25,883	6,996	18,887	27.0%
Collected Inerts	5,119	5,119	-	100.0%
Construction Material Reuse	209	209	-	100.0%
Other Recycling	1,465	1,465	-	100.0%
Total Other Tunnel Avenue	255,214	20,866	234,348	8.2%
Sustainable Crushing	73,010	73,010	_	100.0%
- Cudamable Crading	70,010	10,010		10010 /3
Adjustments (Inventory, moisture, etc.)	(2,774)	-	(2,774)	
Total Tons	554,279	261,014	293,265	47.1%
(a	1			
Disposal Breakdown			010	
Covanta (RBVON residual)			912	
Recology Ostrom Road Landfill (RBVON residual)			15,142	
Recology Hay Road Landfill			272,486	
Recology Hay Road Landfill (RBVON residual)			4,058	
Zanker Material Processing Facility (C&D residual)			668	
Total Disposal			293,265	

Table 4
Number of Accounts, Service and Compliance
Recology Sunset Scavenger & Recology Golden Gate
July 2020 - March 2021

	Number of	Tra	Trash			Comp	osting
	Accounts	Comp	liant	Recycling Cor	mpliant	Com	oliant
Residential	138,580	138,565	100.0%	138,389	99.9%	138,257	99.8%
Apartment	8,401	8,399	100.0%	8,392	99.9%	8,383	99.8%
Commercial	14,130	14,103	99.8%	14,020	99.2%	13,898	98.4%
City and County of San Francisco	355	352	99.2%	347	97.7%	341	96.1%
School District & UC	53	46	86.8%	47	88.7%	47	88.7%
Other	24	21	87.5%	21	87.5%	16	66.7%
Total	161,543	161,486	100.0%	161,216	99.8%	160,942	99.6%

Residential Single Dwelling Unit Accounts	
16-Gallon Trash Bins	50,183
20-Gallon Trash Bins	26,026

Table 5
Toxics Collection and Participation
July 2020 - March 2021

Drogram	Collection Weight		Service Standard
Program	Tons Handled	Number	Unit
HHW Facility Drop Off	188.64	7,161	Customers Served
HHW Home Collection	102.06	2,167	Pickups
HHW Home Collection	-	4,024	Equivalent Loads
Very Small Quantity Generator	45.53	381	Business Appointments
Residential Curbside Battery Collection	47.44	-	
Apartment Building Battery Collection	7.61	471	Pickups
Commercial Battery Collection	0.55	-	
Retail Collection Partners	34.54	557	Pickups
Gigantic 3 Collection Events	-	-	Customers Served
Waste Acceptance Control Program	30.82	-	
Bulky Item Recycling - E-Waste*	-	72,975	Pickups
E-Waste sent to Processor	578.18	-	

<sup>\*</sup> Bulky item pickups include non-e-waste customers

Note - . E-Waste tons ( pounds) are not included in E-Waste line items

## Table 6 Recology Sunset Scavenger and Recology Golden Gate Revenue July - March 2021

		Projected		Actual	Variance
Residential	\$	65,209,340	\$	73,501,516	13%
Apartment	\$	52,075,886	\$	60,268,822	16%
Commercial	\$	117,128,219	\$	103,440,060	-12%
Commercial Compactors	\$	24,793,040	\$	14,544,434	-41%
Special Reserve and ZWI Rebate Revenue	\$	2,902,113	\$	2,902,113	0%
ZWI Facility Improvements	69	-	<del>(S)</del>	8,124,433	n/a
Customer Settlement Adjustment Accrual for RY21	\$	-	\$	(16,858,239)	n/a
REVENUE SUBJECT TO RATE	\$	262,108,598	\$	245,923,138	-6%
Revenue not Subject to Rate:					
Debris Box Revenue	\$	17,674,740	\$	15,451,595	-13%
Equipment & Supply Sales	\$	1,401,576	\$	1,565,804	12%
CalRecycle Payment	\$	553,596	\$	-	-100%
Miscellaneous Income	\$	237,336	\$	382,694	61%
Total Other Revenue not Subject to Rate:	\$	19,867,248	\$	17,400,093	-12%
Impound Account Funding	\$	(16,076,463)	\$	(16,076,463)	0%
Zero Waste Incentive Funding	\$	(3,678,612)	\$	(3,678,612)	0%
TOTAL	\$	262,220,771	\$	243,568,156	-7.11%

### Table 7 Recology San Francisco Tipping Charge Revenues July - March 2021

		Tonnage		Reve		
	Projection	Actual	Variance	Projection	Actual	Variance
Tonnage & Revenue from Tipping Charge						
Recology Sunset Scavenger/Golden Gate						
Recycle Central	109,303	90,043	-18%	\$ 21,916,383	\$ 18,054,097	-18%
Compostables	129,575	87,197	-33%	25,981,007	17,483,173	-33%
<i>i</i> MRF	54,626	31,771	-42%	10,952,961	6,370,325	-42%
Trash	198,103	169,907	-14%	39,721,641	34,067,719	-14%
Other	10,053	7,111	-29%	2,015,669	1,425,768	-29%
Subtotal (Recology Suns et Scavenger/Golden						
Gate)	501,659	386,028	-23%	\$ 100,587,660	\$ 77,401,084	-23%
Non-Account Customers	28,863	26,394	-9%	5,787,352	5,292,284	-9%
Account Customers	18,464	19,187	4%	3,702,305	3,847,441	4%
Total San Francisco	548,987	431,609	-21%	\$ 110,077,317	\$ 86,540,809	-21%
Total Non-San Francisco	1,961	5,799	196%	393,232	1,162,762	196%
Non-rate Tonnage	130,247	122,670	-6%			
Total Tonnage & Revenue from Tipping Charge	681,195	560,078	-18%	\$ 110,470,549	\$ 87,703,570	-21%
Net Recycling Revenue				\$ 17,175,670	\$ 14,373,986	-16%
Non-rate Revenue				734,182	3,072,026	318%
Intercompany Dirt, Inerts & Others				1,165,985	363,907	-69%
Rental Income				36,850	29,900	-19%
Total Other Commercial Revenue				\$ 19,112,687	\$ 17,839,819	-7%
Zero Waste Incentive Funding				\$ (2,291,766)	\$ (2,291,766)	0%
Total Revenue		-		\$ 127,291,470	\$ 103,251,623	-19%

### Table 8 Recycling Revenue Recology San Francisco July 2020- March 2021

0diy 2020 Maron 2021									
		Tons		Revenue			Price Per Ton		
Recycle Central	Projected	Actual	Variance	Projected	Actual	Variance	Projected	Actual	Variance
Mixed Paper	57,263	25,591	-55%	\$ 6,850,977	\$ 1,835,725	-73%	\$ 119.64	\$ 71.73	-40%
Cardboard	23,670	30,023	27%	4,014,175	4,109,942	2%	169.59	136.89	-19%
Aseptic Carton	-	47	n/a	-	1,422	n/a	-	30.00	n/a
EPS Foam	-	27	n/a	-	10,352	n/a	-	383.68	n/a
Aluminum	300	513	71%	1,310,579	1,862,763	42%	4,368.60	3,634.09	-17%
Metal/Ferrous	1,200	1,319	10%	161,576	179,835	11%	134.65	136.38	1%
PET	1,050	1,475	40%	2,218,555	2,228,253	0%	2,112.91	1,510.65	-29%
HDPE Blend	975	1,190	22%	738,152	753,386	2%	757.08	633.34	-16%
Plastic Film	-	523	n/a	-	60,620	n/a	-	115.92	n/a
Mixed Plastics 3-7	825	332	-60%	54,303	42,647	-21%	65.82	128.53	95%
Flint Glass	263	11	-96%	65,052	2,773	-96%	247.82	243.00	-2%
Amber Glass	244	-	-100%	59,214	-	-100%	242.93	-	-100%
Green Glass	161	14	-91%	37,470	3,238	-91%	232.37	229.16	-1%
Mixed Glass	17,250	17,887	4%	2,262,281	2,350,457	4%	131.15	131.41	0%
Glass Fines	1,088	-	-100%	139,086	-	-100%	127.90	-	-100%
Total Recycle Central	104,288	78,952	-24%	\$17,911,420	\$13,441,413	-25%			n/a
Tunnel Avenue									
Metal	9,892	7,988	-19%	\$ 1,670,518	\$ 1,048,863	-37%	\$ 168.88	\$ 131.30	-22%
Wood	9,994	-	-100%	202,516	-	-100%	-	-	n/a
Mixed Rigid Plastic	1,265	789	-38%	211,785	77,791	-63%	167.45	98.59	-41%
SB20/50 E-Waste	338	151	-55%	98,055	14,145	-86%	290.52	93.85	-68%
Total Tunnel Avenue	21,488	8,928	-58%	\$ 2,182,874	\$ 1,140,799	-48%			
Sustainable Crushing				\$ 568,235	\$ 1,369,317	141%			
Total Recycling Revenue				\$20,662,529	\$15,951,528	-23%			
Processing Expenses				\$ (706,307)	\$ (744,606)	5%			
Purchases				(3,290,523)	(832,936)	-75%			
Net Recycling Revenues				\$16,665,699	\$14,373,986	-14%			

Table 9
Recology Sunset Scavenger and Recology Golden Gate
Expenses - RY 2021
July 2020 - March 2021

Item Description	Projected	Actual	Variance
Payroll	\$ 65,592,072	\$ 60,056,043	-8%
Payroll Taxes	4,971,063	4,553,942	-8%
Pension	11,141,438	10,859,602	-3%
Health Insurance	20,648,399	17,260,035	-16%
Workers Compensation	8,397,283	4,976,542	-41%
Total Payroll & Related	\$ 110,750,255	\$ 97,706,163	-12%
Corporate Allocations	\$ 5,976,998	\$ 7,250,440	21%
Bad Debt	124,199	82,247	-34%
O/S Billing Services	260,191	235,353	-10%
Office	350,881	316,714	-10%
Postage	273,763	242,676	-11%
Professional Services	589,580	781,757	33%
Security & Janitorial	372,143	780,615	110%
Taxes	1,448,747	3,244,115	124%
Telephone	484,873	361,765	-25%
Total Administrative	\$ 9,881,373	\$ 13,295,683	35%
Building & Facility Repair	\$ 127,603	\$ 694,830	445%
Depreciation	187,599	731,167	290%
Environmental Compliance	489,791	329,177	-33%
Freight	58,231	45,867	-21%
Fuel	3,403,523	2,547,032	-25%
I/C Disposal	39,723,481	34,835,431	-12%
I/C Processing	61,609,213	42,938,219	-30%
Lease	10,589,239	10,536,025	-1%
Liability Insurance	2,589,521	4,025,151	55%
Licenses & Permits	1,374,603	1,812,035	32%
O/S Disposal	28,089	42,724	52%
O/S Equipment Rental	175,531	347,505	98%
Parts	2,005,740	2,151,243	7%
Property Rental	1,452,759	2,637,151	82%
Repairs & Maintenance	1,073,091	1,494,417	39%
Supplies	1,968,221	2,361,863	20%
Tires & Tubes	704,838	471,414	-33%
Utilities	416,604	701,696	68%
T&G Maintenance Allocation	(47,560)		-100%
Total Operating	\$ 127,930,116	\$ 108,702,946	-15%
Contract Services	\$ 929,926	\$ 334,498	-64%
Other	1,648,948	1,273,443	-23%
Total Other	\$ 2,578,874	\$ 1,607,941	-38%
Total Expenses	\$ 251,140,619	\$ 221,312,733	-12%

# Table 10 Recology San Francisco Expenses - RY 2021 July 2020 - March 2021

Item Description	Projected		Actual	Variance
Payroll	\$ 38,599,353	\$	31,985,465	-17%
Payroll Taxes	3,017,827		2,501,296	-17%
Pension	5,076,035		7,048,407	39%
Health Insurance	12,639,077		10,400,578	-18%
Workers Compensation	3,074,766		1,888,537	-39%
Total Payroll & Related	\$ 62,407,058	\$	53,824,283	-14%
Corporate Allocations	\$ 1,292,918	\$	318,281	-75%
Bad Debt	45,266		22,085	-51%
Office	186,066		173,388	-7%
Postage	2,774		6,283	127%
Professional Services	2,040,919		3,032,091	49%
Repairs & Maintenance	650,868		640,193	-2%
Security & Janitorial	548,453		1,039,816	90%
Taxes	1,508,529		2,284,554	51%
Telephone	229,073		209,628	-8%
Total Administrative Expenses	\$ 6,504,866	\$	7,726,318	19%
Bridge Tolls	\$ 1,065,138	\$	768,037	-28%
Building & Facility Repair	598,673		831,609	39%
Depreciation	1,095,773		2,444,197	123%
Environmental Compliance	36,163		10,915	-70%
Freight	1,436,912		1,472,836	3%
Fuel	2,688,249		1,841,610	-31%
I/C Processing & Disposal	22,409,218		17,665,503	-21%
Lease	3,972,337		4,784,248	20%
Liability Insurance	742,448		1,963,941	165%
Licenses & Permits	2,861,586		3,082,906	8%
O/S Disposal	1,145,753		1,217,568	6%
O/S Equipment Rental	206,026		915,933	345%
Parts	1,491,162		1,343,266	-10%
Property Rental	4,818,387		6,158,017	28%
Supplies	1,991,091		1,591,779	-20%
Tires & Tubes	290,568		144,509	-50%
Utilities	1,358,256		1,523,024	12%
Total Operating Expenses	\$ 48,207,739	\$	47,759,899	-1%
Contract Services	\$ 237,711	\$	54,981	-77%
Other	722,191		532,679	-26%
Total Other Expenses	\$ 959,902	\$	587,660	-39%
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Total Expenses	\$ 118,079,565	\$	109,898,161	-7%

### APPENDIX A RECOLOGY SAN FRANCISCO

#### **Account Details**

Receipts, Disbursements and Balances for RY 2021

Table A-1

Account Details	Spe	ial Reserve Reserve		serve Fund	Impound			ZWI
Beginning Balance 7/1/2020	\$	1,464,295	\$	8,435,296	\$	1,934,644	\$	10,839,299
Receipts		-		1,292,975		16,076,463		6,633,753
Interest		68		2,899		-		8,794
Administrative Fees		(1,222)		(1,761)		-		(20)
Reclass		(170,166)		170,166		-		-
Disbursements		(1,292,975)		-		(16,028,824)		(8,857,440)
Ending Balance 3/31/2021	\$	(0)	\$	9,899,576	\$	1,982,283	\$	8,624,385

#### Table A-2

Interest	Special Reserve	Reserve Fund	Impound	ZWI
Jul-20	\$ 68	\$ 627	\$ -	\$ 1,959
Aug-20		413	-	1,278
Sep-20		396	-	1,220
Oct-20		370	-	1,248
Nov-20		308	-	995
Dec-20		128	-	747
Jan-21		147	-	591
Feb-21		219	-	419
Mar-21		291	-	338
Total	\$ 68	\$ 2,899	\$ -	\$ 8,794

#### Table A-3

Administrative Fees	Spe	cial Reserve	Res	serve Fund	ı	mpound	ZWI
Jul-20	\$	408	\$	-	\$	-	\$ (5)
Aug-20		473		-		-	-
Sep-20		341		-		-	(5)
Oct-20				294		-	(5)
Nov-20				297		-	(5)
Dec-20				289		-	-
Jan-21				296		-	-
Feb-21				292		-	-
Mar-21				293		-	-
Total	\$	1,222	\$	1,761	\$	-	\$ (20)

#### **Special Reserve**

Cash Disbursements for RY 2021

#### Table A-4

Transaction	Check		
Date	#	Description	Amount
7/31/20		Balance transfer from the old Special Reserve	\$ 1,292,975
TOTALS			\$ 1,292,975

#### **RECOLOGY SAN FRANCISCO**

#### Reserve

Deposit Detail for RY 2021

#### Table A-5

					Rec	ology		Total
	Spec	ial	Rec	ology	Su	nset		Deposit
Month	Reser	ve	Golde	n Gate	Scav	enger/	Amount	
Jul-20							\$	1,292,975
<b>TOTALS</b>	\$	-	\$	-	\$	-	\$	1,292,975

#### **RECOLOGY SAN FRANCISCO**

#### Reserve

Cash Disbursements for RY 2021

#### Table A-6

Transaction Date	Check #	Description	Amount
			\$ -
TOTALS			\$ -

#### **Impound**

Deposit Detail for RY 2021

Table A-7

	Recology		Recology Recology Sunset			Total		
Month	Golden Gate			Scavenger	De	<b>Deposit Amount</b>		
Jul-20	\$	773,550	\$	1,012,724	\$	1,786,274		
Aug-20		773,550		1,012,724		1,786,274		
Sep-20		773,550		1,012,724		1,786,274		
Oct-20		773,550		1,012,724		1,786,274		
Nov-20		773,550		1,012,724		1,786,274		
Dec-20		773,550		1,012,724		1,786,274		
Jan-21		773,550		1,012,724		1,786,274		
Feb-21		773,550		1,012,724		1,786,274		
Mar-21		773,550		1,012,724		1,786,274		
Total	\$	6,961,947	\$	9,114,516	\$	16,076,463		

#### **Impound**

Disbursements for RY 2021

Table A-8

			Total
Payee	Date	Check #	Disbursements
Can Francisco Department of Environment	00/07/00	1040	\$ 985.715
San Francisco Department of Environment	08/27/20	1049	, , , ,
City & County of San Francisco (SF Public Works)	08/27/20	1050	752,920
City & County of San Francisco (SF Public Works)	08/27/20	1051	773,550
San Francisco Department of Environment	08/27/20	1052	1,012,724
City & County of San Francisco (SF Public Works)	08/27/20	1053	773,550
San Francisco Department of Environment	08/27/20	1054	1,012,724
City & County of San Francisco (SF Public Works)	09/30/20	1055	773,550
San Francisco Department of Environment	09/30/20	1056	1,012,724
City & County of San Francisco (SF Public Works)	11/05/20	1057	773,550
San Francisco Department of Environment	11/05/20	1058	1,012,724
City & County of San Francisco (SF Public Works)	12/16/21	1059	773,550
San Francisco Department of Environment	12/16/21	1060	1,012,724
City & County of San Francisco (SF Public Works)	12/16/21	1061	773,550
San Francisco Department of Environment	12/16/21	1062	1,012,724
City & County of San Francisco (SF Public Works)	03/10/21	1063	773,550
San Francisco Department of Environment	03/10/21	1064	1,012,724
City & County of San Francisco (SF Public Works)	03/10/21	1065	773,550
San Francisco Department of Environment	03/10/21	1066	1,012,724
TOTALS			\$ 16,028,824

#### **Zero Waste Incentives**

Deposit Detail For RY 2021

Table A-9

		Recology		
	Recology	Sunset	Recology San	Total Deposit
Month	Golden Gate	Golden Gate Scavenger		Amount
Jul-20	\$ 177,003	\$ 231,731	\$ 254,641	\$ 663,375
Aug-20	177,003	231,731	254,641	663,375
Sep-20	177,003	231,731	254,641	663,375
Oct-20	177,003	177,003 231,731 25		663,375
Nov-20	177,003	231,731	254,641	663,375
Dec-20	177,003	231,731	254,641	663,375
Jan-21	177,003	231,731	254,641	663,375
Feb-21	177,003	231,731	254,641	663,375
Mar-21	354,007	463,463	509,281	1,326,751
Totals	\$ 1,770,034	\$ 2,317,313	\$ 2,546,407	\$ 6,633,753

Note: March 2021 double deposit includes the deposit for April 2021

#### **RECOLOGY SAN FRANCISCO**

#### **Zero Waste Incentives**

Cash Disbursements For RY 2021

Table A-10

Transaction			
Date	Payee	Description	Amount
07/17/20		Tunnel Ave iMRF Upgrade Project	\$ 527,966
07/29/20		Apr - Jun RY20 offset	941,237
09/30/20		Tunnel Ave iMRF Upgrade Project	1,610,589
11/30/20		Tunnel Ave iMRF Upgrade Project	3,895,174
02/28/21		Jul - Dec RY21 offset	1,882,475
Totals			\$ 8,857,440