SAN FRANCISCO ANNUAL RATE REPORT

12 Months Ended June 30, 2016

Recology Sunset Scavenger Recology Golden Gate Recology San Francisco

INTRODUCTION

The San Francisco Refuse Collection and Rate Board Order (the Rate Order), issued on July 23, 2013, includes various reporting requirements as established in the Department of Public Works Director's Report, issued on June 7, 2013. The reporting requirements address several areas of information, including disposal tonnages, commercial recycling and composting accounts, bulky item recycling, toxics program participation and collection incentives, revenues and expenses, apartment customer caps and migration and special account reporting.

This report covers the period from July 1, 2015 to June 30, 2016.

DISPOSAL AND DIVERSION TONNAGE

A summary of tons disposed is presented in Table 1. The table also shows the Tier 1 through Tier 4 Zero Waste Disposal Tonnage targets. Disposal tonnage is currently above the Tier 1 target. The tons disposed reflect only those tons that originate in San Francisco. Disposed tons includes out throws of materials removed from diversion streams by other processing facilities. Tables 1 and 3 exclude all tons that originate outside of San Francisco.

Table 2 shows the material diverted and used as Alternative Daily Cover (ADC). The three sources of ADC are oversized pieces from composting operations, urban organics composting operations and fines from iMRF operations. Table 3 presents a breakdown of diversion and disposal tonnage by company and by program.

COMMERCIAL RECYCLING AND COMPOSTING ACCOUNTS

Table 4 presents information regarding the number of commercial accounts that are (1) trash compliant, (2) recycling compliant, and (3) composting compliant. The Table has been prepared in accordance with the requirements of the Rate Order.

BULKY ITEM RECYCLING AND TOXICS PROGRAM PARTICIPATION

Tables 5a and 5b provide a summary of participation and materials captured in the various toxics programs. Additional information regarding Bulky Item Recycling (BIR), including non-toxic BIR tonnage, is provided in Table 3. Additional details about toxics programs are provided in the San Francisco Household Hazardous Waste Collection Facility Quarterly Report, submitted separately to the Department of the Environment by Recology San Francisco.

ABANDONED MATERIALS COLLECTION

Effective July 1, 2013, the Companies assumed responsibility for the collection of certain abandoned materials, including materials reported through the City's 311 information system. The Companies and the City have integrated reporting between the 311 system and the Companies' information systems. Tonnage collected under this program is included in Table 3.

REVENUES

Table 6 presents the actual revenues for the collection operations of Recology Sunset Scavenger and Recology Golden Gate. Revenues for Recology San Francisco are provided in Table 7. These revenues are presented consistent with the format on Schedule F.1 of the rate application.

Table 8 shows the actual recycling revenues for Recology San Francisco.

EXPENSES

Table 9 presents the actual expenses for Recology Sunset Scavenger and Recology Golden Gate. Expenses for Recology San Francisco are provided in Table 10. These expenses are presented in a format consistent with Schedule D of the rate application.

APARTMENT CUSTOMERS AND REVENUE

The Rate Order included a new rate structure for apartment customers. The Companies proposed a cap on the impact this structure would have over a two year period to allow customers an opportunity to adjust their service to mitigate the impact of this change. The cap on apartment rates ended on June 30, 2015.

LIFELINE AND DISABLED SERVICES PROGRAMS

As of June 30, 2016, 7,379 customers participated in the Lifeline program. As of the same date, there were 441 participants in the Disabled Services program.

SPECIAL ACCOUNT REPORTING

Appendix A contains account reports for the Special Reserve Fund, the New Reserve Fund, the Impound Account, and the Zero Waste Incentive Account. The reports include beginning balances, deposits, disbursements, interest and administrative fees as applicable and ending balances for the accounts.

SPECIAL RESERVE FUND

The Rate Order terminated funding for the Special Reserve Fund as of July 1, 2013. The fund balance earns interest, which continues to accrue into the fund.

On December 16, 2015, the Refuse Collection and Disposal Rate Board issued a resolution to create a new account to serve as the New Special Reserve Fund for the July 2015 landfill disposal agreement with Recology Hay Road by withdrawing \$13,250,000 from the Special Reserve Fund. As directed in the resolution, \$1,250,000 will be an initial deposit and \$12,000,000 will be used to cover the increase in disposal and transportation costs.

IMPOUND ACCOUNT

The Companies made monthly deposits to the Impound Account based on both fixed and variable payment requirements as contained in the Rate Order. Fixed payments to the Department of the Environment were made in accordance with the approved rate. The Department of the Environment distributes funds to the Department of Public Works. Payments to Alameda County, related to fees associated with disposal at the Altamont Landfill,

were made based on the volume of material sent to the landfill. These payments ceased upon the expiration of the landfill agreement on January 15, 2016.

ZERO WASTE INCENTIVE ACCOUNT

The Companies made monthly deposits to the Zero Waste Incentive Account in amounts determined by the Rate Order. Funds held in the Zero Waste Incentive Account will be applied against future rate adjustments and certain amounts may be used to support additional diversion programs.

On January 29, 2016, the San Francisco Department of Public Works approved a withdrawal of \$5,778,916 from the Zero Waste Incentive Account to be used for upgrades at Pier 96.

Table 1
Disposal Tonnage
Recology San Francisco
July 2015 - June 2016

	Actual	Tier 1	Tier 2	Tier 3	Tier 4
Tons Disposed	409,840	355,980	323,147	290,313	257,480

Table 2 Alternative Daily Cover Tonnage Recology San Francisco July 2015 - June 2016

Source	Tonnage
Overs from Composting Operations	6,361
Overs from Urban Organics Composting	22
Fines from iMRF Operations	36,124
Total Alternative Daily Cover	42,507

Table 3
Recovery and Disposal Tonnage
Combined SF Companies
July 2015 - June 2016

	Received	Recovered	Disposal	% Recovered
Tunnel & Beatty Trash				
From Recology Sunset				
Fantastic 3	115,088	53	115,035	0.0%
Commercial	28,557	-	28,557	0.0%
Roll-off	22,842	-	22,842	0.0%
Bulky Item	145	-	145	0.0%
Total from Recology Sunset	166,632	53	166,579	0.0%
From Recology Golden Gate				
Fantastic 3	51,721	-	51,721	0.0%
Commercial	30,262	-	30,262	0.0%
Roll-off	20,609	-	20,609	0.0%
Total from Recology Golden Gate	102,592	-	102,592	0.0%
Total from Recology Sunset & Recology Golden Gate	269,223	53	269,171	0.0%
Tunnel & Beatty Compostables				
From Recology Sunset				
Fantastic 3	67,885	63,615	4,270	93.7%
Commercial	35,668	33,425	2,243	93.7%
Total from Recology Sunset	103,553	97,040	6,513	93.7%
From Recology Golden Gate		·	•	
Commercial	66,277	62,108	4,169	93.7%
Total from Recology Golden Gate	66,277	62,108	4,169	93.7%
From Other Sources				
Commercial Customers	427	427	-	100.0%
Department of Public Works	2,881	2,881	-	100.0%
Other City of San Francisco Departments	978	978	-	100.0%
Public Customers	633	633	-	100.0%
Total from Other Sources	4,919	4,919	-	100.0%
Total Compostables	174,749	164,067	10,682	93.9%
IMRF				
Roll-off from Recology Sunset	29,689	15,253	14,436	51.4%
Roll-off from Recology Golden Gate	46,080	23,674	22,405	51.4%
Commercial Customers	5,371	2,759	2,612	51.4%
Department of Public Works	5,421	2,785	2,636	51.4%
Other City of San Francisco Departments	113	58	55	51.4%
Total iMRF	86,673	44,530	42,143	51.4%
Tunnel & Beatty Other				
Commercial Customers	11,719	3,245	8,475	27.7%
Department of Public Works	21,238	2,964	18,275	14.0%
Other City of San Francisco Departments	4,252	74	4,178	1.7%
City Cans	19,365	-	19,365	0.0%
Public Customers	37,743	15,291	22,452	40.5%
Recology Sunset Bulky Item/Abandoned Materials	11,051	6,729	4,322	60.9%
Recology Golden Gate Bulky Item	39	39	-	100.0%
Recology Sunset Inerts	10,539	10,539	-	100.0%
Recology Golden Gate Inerts	14,312	14,312	-	100.0%
Recology San Francisco Inerts	845	845	-	100.0%
Construction Material Reuse	254	254	-	100.0%
Recology Sunset/Recology Golden Gate Tires	62	62	-	100.0%
Recology Sunset/Recology Golden Gate Other Recycling	1,083	1,083	-	100.0%
Total Other	132,503	55,437	77,066	41.8%
Total Tunnel & Beatty	663,149	264,087	399,062	39.8%

Table 3 - Continued

	Received	Recovered	Disposal	% Recovered
Recycle Central Recyclables				
From Recology Sunset				
Fantastic 3	71,733	61,984	9,748	86.4%
Source Separated	174	174	-	100.0%
Mixed Commercial	561	225	337	40.0%
Mixed Paper	8,187	6,721	1,465	82.1%
Total from Recology Sunset	80,655	69,104	11,550	85.7%
From Recology Golden Gate				
Fantastic 3	52,021	44,951	7,070	86.4%
Source Separated	526	526	-	100.0%
Mixed Commercial	1,020	408	612	40.0%
Mixed Paper	9,466	7,772	1,694	82.1%
Total from Recology Golden Gate	63,032	53,657	9,375	85.1%
Total from Recology Sunset and Golden Gate	143,687	122,761	20,926	85.4%
Other Sources - Source Separated	19,141	19,141	-	100.0%
Total Recycle Central Recyclables	162,828	141,902	20,926	87.1%
Sustainable Crushing	93,271	93,271	-	100.0%
Direct Material Recycling - Debris Box Collection	376	376	-	100.0%
<u>Adjustments (Inventory, moisture)</u>	(10,269)	-	(10,269)	0.0%
Hay Road Variance - Shipped vs. Received	121	-	121	0.0%
Total Tons	909,476	499,636	409,840	54.9%

Disposal Breakdown	
Altamont Landfill	212,716
Recology Hay Road Landfill	183,787
El Sobrante Landfill (Titus residual)	2,604
Covanta (RBVON residual)	1,107
Fink Road Landfill (RBVON residual)	4,539
John Smith Landfill (Pacheco Pass residual)	111
Monterey Peninsula Landfill (Pacheco Pass residual)	3,995
Recology Hay Road (RBVON residual)	930
Zanker Material Processing Facility (C&D residual)	51
Total Disposal	409,840

Table 4
Commercial Accounts and Compliance
Recology Sunset Scavenger and Recology Golden Gate
July 2015 - June 2016

	Number of Accounts as of 6/30/2016	Percent of Total
Total Accounts	16,853	100.0%
Trash Compliant	16,799	99.7%
Recycling Compliant	16,598	98.5%
Composting Compliant	16,321	96.8%

Table 5a Toxics Collection and Participation Recology San Francisco July 2015 - June 2016

Dunawaya	Collection Weight	Serv	ice Standard
Program	Tons Handled	Number	Unit
HHW Facility Drop Off	254.59	8,265	Customers Served
HHW Home Collection	107.41	1,848	Pickups
HHW Home Collection		3,805	Equivalent Loads
Very Small Quantity Generator	68.91	453	Business Appointments
Residential Curbside Battery Collection	20.60		
Apartment Building Battery Collection	7.24	298	Pickups
Retail Collection Partners	123.61	1,270	Pickups
Gigantic 3 Collection Events	3.30	834	Customers Served
Waste Acceptance Control Program	43.28		
Bulky Item Recycling - E-Waste	380.00	58,815	Pickups*
Public Drop Off - E-waste	118.71		

^{*} Bulky item pickups include non-E-waste customers

Table 5b Toxics Collection Incentives Recology San Francisco July 2015 - June 2016

Toxics Item	Target (Tons)	Actual (Tons)
Latex Paint		251.54
Oil Base Paint		48.07
Paint Distributed for Direct Reuse		6.75
Total Paint	600.00	306.35
Household Batteries - Single Use		61.05
Household Batteries - Rechargeable		8.37
Total Household Batteries	109.00	69.42
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Fluorescent & Other Mercury Containing Lamps	59.00	37.17

^{*} Targets reflect Tier 1 incentive amounts

Table 6
Revenue
Recology Sunset Scavenger and Recology Golden Gate
July 2015 - June 2016

	Projection	Actual	Variance
Residential	-		
Number of Customers	141,244	140,781	0%
Annual Revenue	\$ 73,136,590	\$ 74,230,962	1%
Revenue Per Customer	\$ 518	\$ 527	2%
Apartment			
Number of Customers	8,628	8,311	-4%
Annual Revenue	\$ 63,800,708	\$ 59,370,929	-7%
Revenue Per Customer	\$ 7,395	\$ 7,144	-3%
<u>Commercial</u>			
Number of Customers	16,564	16,853	2%
Annual Revenue	\$ 104,662,046	\$ 121,796,798	16%
Revenue Per Customer	\$ 6,319	\$ 7,227	14%
Commercial Compactors			
Number of Customers	229	223	-3%
Annual Revenue	\$ 27,450,214	\$ 27,684,610	1%
Revenue Per Customer	\$ 119,870	\$ 124,146	4%
Revenue Subject to Rate	\$ 269,049,558	\$ 283,083,298	5%
Revenue not Subject to Rate:			
Debris Box Revenue	\$ 14,005,758	\$ 20,265,534	45%
Equipment & Supply Sales	822,911	1,689,816	105%
CalRecycle Payment	322,934	533,210	65%
Miscellaneous Income	223,509	277,166	24%
Total Other Revenue not Subject to Rate	\$ 15,375,112	\$ 22,765,726	48%
Total Sources	\$ 284,424,670	\$ 305,849,024	8%
Impound Account Funding	\$ (15,094,168)	\$ (15,094,164)	0%
ZWI Funding	(3,859,404)	(3,859,404)	0%
Net Revenue Retained	\$265,471,098	\$286,895,456	8%

^{*}Contracts revenue is included within Commercial and Commercial Compactors Revenue.

Table 7 Revenues Recology San Francisco July 2015 - June 2016

	Projection	Actual	Variance
Tonnage Charged by Tipping Fee			
Recology Sunset Scavenger/Golden Gate			
Recycle Central	134,020	143,684	7%
Compostables	158,454	169,830	7%
iMRF	54,189	75,954	40%
Trash	259,358	269,220	4%
Other	7,182	12,047	68%
Subtotal (Recology Sunset Scavenger/Golden Gate)	613,203	670,735	9%
Public Customers	33,534	38,070	14%
Commercial Customers	16,011	21,121	32%
Total San Francisco Tons	662,748	729,926	10%
Total Non-San Francisco Tons	1,512	2,727	80%
Total Tonnage Charged by Tipping Fee	664,260	732,653	10%
Rate Per Ton	\$ 154.06	\$ 154.06	0%
Transfer and Processing Revenue			
Recology Sunset Scavenger/Golden Gate			
Recycle Central	\$ 20,647,063	\$ 22,135,945	7%
Compostables	24,411,448	26,164,005	7%
iMRF	8,348,299	11,701,518	40%
Trash	39,956,647	41,476,019	4%
Other	1,106,454	1,856,015	68%
Subtotal (Recology Sunset Scavenger/Golden Gate)	\$ 94,469,911	\$ 103,333,502	9%
Public Customers	5,166,322	5,864,995	14%
Commercial Customers	2,466,709	3,253,969	32%
Total San Francisco	\$ 102,102,942	\$ 112,452,466	10%
Total Non-San Francisco	232,939	420,123	80%
Total Revenue from Tipping Fee	\$ 102,335,881	\$ 112,872,589	10%
Net Recycling Revenue	\$ 21,818,095	\$ 17,363,164	-20%
Non-rate Revenue	435,913	861,591	98%
Intercompany Dirt, Inerts & Others	552,871	866,071	57%
Rental Income	46,491	44,400	-4%
Total Other Revenue	\$ 22,853,370	\$ 19,135,226	-16%
Total Sources	\$ 125,189,251	\$ 132,007,815	5%
Impound Account Funding	\$ (3,375,415)		-31%
ZWI Funding	(2,527,752)		0%
Total Revenue Retained	\$ 119,286,084	\$ 127,157,121	7%

Table 8 Recycling Revenue Recology San Francisco July 2015 - June 2016

Recycle Central	Projection	Actual
Mixed Paper	70,899	73,687
Cardboard	36,527	29,689
White Ledger	268	20
Coated Book Stock	385	-
Aluminum	501	373
Metal/Ferrous	1,771	1,513
PET	1,451	1,308
HDPE Blend	1,399	1,176
Mixed Plastics 3-7	565	954
Flint Glass	667	316
Amber Glass	596	294
Green Glass	401	189
Mixed Glass	17,503	22,628
Glass Fines	1,291	1,347
Total Tons	134,225	133,496
Price Per Ton	10 1,210	155,155
Mixed Paper	\$ 127.48	\$ 107.04
Cardboard	167.59	146.62
White Ledger	270.56	188.00
Coated Book Stock	202.41	100.00
Aluminum	4,310.61	3,641.30
Metal/Ferrous	162.41	48.67
PET	2,178.56	1,876.62
HDPE Blend	780.41	614.14
Mixed Plastics 3-7	61.38	77.62
Flint Glass	195.20	243.00
Amber Glass	202.41	238.00
Green Glass	188.03	229.00
Mixed Glass	137.35	126.35
Glass Fines	137.35	127.40
Revenue		
Mixed Paper	\$ 9,038,560	\$ 7,887,337
Cardboard	6,121,452	4,352,961
White Ledger	72,510	3,839
Coated Book Stock	77,926	
Aluminum	2,159,101	1,357,550
Metal/Ferrous	287,564	73,628
PET	3,161,793	2,454,037
HDPE Blend	1,091,633	722,394
Mixed Plastics 3-7	34,706	74,071
Flint Glass	130,262	76,846
Amber Glass	120,634	70,005
Green Glass	75,367	43,375
Mixed Glass	2,404,070	2,859,086
Glass Fines	177,360	171,641
Recycle Central Revenue	\$ 24,952,939	\$ 20,146,770

Table 8 - Continued

Tunnel & Beatty Operations	Projection	Actual
Metal	6,984	13,189
Wood	12,887	13,325
Mixed Rigid Plastic	1,935	1,686
SB20/50 E-Waste	424	450
Total Tons	22,230	28,650
Price Per Ton		
Metal	\$ 202.28	\$ 52.16
Wood	20.30	16.25
Mixed Rigid Plastic	162.68	141.07
SB20/50 E-Recycling	352.46	145.18
Revenue		
Metal	\$ 1,412,620	\$ 687,951
Wood	261,657	216,492
Mixed Rigid Plastic	314,787	237,901
SB20/50 E-Recycling	149,557	65,331
Tunnel & Beatty Revenue	\$ 2,138,621	\$ 1,207,676
Sustainable Crushing Revenue	\$ 1,807,699	\$ 1,448,481
Total Recycling Revenue	\$ 28,899,259	\$ 22,802,927
Processing Expenses	(453,243)	(1,512,755)
Purchases	(6,627,921)	(3,927,008)
Net Recycling Revenues	\$ 21,818,095	\$ 17,363,164

Table 9
Expenses
Recology Sunset Scavenger and Recology Golden Gate
July 2015 - June 2016

	Projection	Actual	Variance
Payroll	\$ 67,610,289	\$ 69,746,753	3%
Payroll Taxes	5,301,564	5,285,936	0%
Pension	12,966,648	8,134,483	-37%
Health Insurance	20,820,904	19,009,422	-9%
Workers Compensation	6,559,434	9,919,456	51%
Total Payroll & Related	\$ 113,258,839	\$ 112,096,050	-1%
Bad Debt	\$ 513,838	\$ 292,535	-43%
Building & Facility Repair	221,009	203,805	-8%
Contract Services	748,585	896,960	20%
Corporate Accounting Services	1,807,112	1,752,254	-3%
Corporate Management	1,384,396	1,816,124	31%
Depreciation	305,464	300,591	-2%
Environmental Compliance	412,792	567,237	37%
Freight	72,462	67,213	-7%
Fuel	3,839,949	3,757,277	-2%
Human Resources	542,697	717,399	32%
I/C Disposal	41,045,598	42,587,221	4%
I/C Processing	53,977,477	61,631,203	14%
IT Services	2,043,180	2,347,116	15%
Lease	13,997,063	13,187,320	-6%
Liability Insurance	3,482,822	2,714,608	-22%
Licenses & Permits	1,774,537	1,592,394	-10%
O/S Billing Services	331,845	314,470	-5%
O/S Disposal	21,022	34,739	65%
O/S Equipment Rental	199,188	211,650	6%
Office	375,380	376,851	0%
Parts	2,008,252	2,264,467	13%
Postage	328,774	317,266	-4%
Professional Services	1,456,692	643,675	-56%
Property Rental	1,306,563	1,448,191	11%
Repairs & Maintenance	1,317,975	1,230,658	-7%
Security & Janitorial	404,242	468,234	16%
Supplies	1,428,895	2,391,896	67%
Sustainability	188,425	289,192	53%
Taxes	1,451,506	1,448,722	0%
Telephone	378,107	427,506	13%
Tires & Tubes	506,358	813,490	61%
Utilities	391,341	446,376	14%
T&G Maintenance Allocation	(55,732)	(13,750)	-75%
Other	1,888,514	1,702,900	-10%
Total Expenses	\$ 253,355,168	\$ 261,343,840	3%

Table 10 Expenses Recology San Francisco July 2015 - June 2016

		Projection		Actual	Variance
Payroll	\$	37,388,049	\$	39,789,488	6%
Payroll Taxes		3,065,180		3,110,876	1%
Pension		5,326,828		5,011,357	-6%
Health Insurance		12,545,515		11,834,832	-6%
Workers Compensation		2,718,938		3,784,382	39%
Total Payroll & Related	\$	61,044,510	\$	63,530,935	4%
Bad Debt	\$	17,923	\$	68,664	283%
Bridge Tolls		851,455		1,044,466	23%
Building & Facility Repair		747,690		678,929	-9%
Contract Services		328,816		318,510	-3%
Corporate Accounting Services		192,705		123,377	-36%
Corporate Management		144,985		126,561	-13%
Depreciation		1,165,533		1,245,077	7%
Environmental Compliance		44,468		40,654	-9%
Freight		1,230,647		1,513,093	23%
Fuel		3,059,051		2,786,692	-9%
Human Resources		370,351		472,856	28%
I/C Disposal - Hay Road Landfill		-		7,224,867	100%
Hay Road Reimbursement - Disposal Costs		-		(1,780,372)	-100%
Hay Road Reimbursement - Transportation and Other Non-Disposal Costs		-		(2,342,311)	-100%
I/C Processing		8,619,718		11,143,248	29%
IT Services		612,666		710,550	16%
Lease		5,658,171		4,927,483	-13%
Liability Insurance		984,897		808,640	-18%
License Fee - Brisbane		2,209,696		2,102,509	-5%
Other Licenses & Permits		310,971		351,388	13%
O/S Equipment Rental		387,166		227,061	-41%
O/S Disposal - Altamont Landfill		4,623,959		2,857,968	-38%
O/S Disposal - Other		1,196,719		972,359	-19%
O/S Processing		923,747		461,342	-50%
Office		327,067		216,596	-34%
Parts		1,359,342		1,651,448	21%
Postage		1,785		4,896	174%
Professional Services		2,061,099		2,447,476	19%
Property Rental		3,816,767		3,925,643	3%
Repairs & Maintenance		471,993		817,558	73%
Security & Janitorial		925,057		606,400	-34%
Supplies		1,650,125		2,600,788	58%
Sustainability		19,166		20,132	5%
		1,647,897		1,668,081	
Taxes				1	1%
Telephone		189,806		268,704	42%
Tires & Tubes		174,644		403,788	131%
Utilities		1,362,673		1,591,485	17%
Other	+	416,320	-	827,656	99%
Total Expenses	\$	109,149,586	\$	116,665,197	7%

Table 11
Statement of Operating Ratios and Profit Margin
Recology Sunset Scavenger and Recology Golden Gate
July 2015 - June 2016

		Crosswalk	Projection	Actual	Dollar Variance	Percentage Variance
	Residential	See Table 6	\$ 73,136,590	\$ 74,230,962	\$ 1,094,372	1%
	Apartment	See Table 6	63,800,708	59,370,929	(4,429,780)	-7%
	Commercial	See Table 6	104,662,046	121,796,798	17,134,752	16%
SOURCES	Commercial Compactors	See Table 6	27,450,214	27,684,610	234,396	1%
SOURCES	Current Ratepayer Revenue		269,049,558	283,083,298	14,033,740	5%
	Debris Box and Other Non Rate Revenue	See Table 6	15,375,112	22,765,726	7,390,614	48%
	(a) Total Sources		284,424,670	305,849,024	21,424,354	8%
	Impound Account Funding (Not OR Eligible)	See Table 6	15,094,168	15,094,164	(4)	0%
	ZWI Funding (Not OR Eligible)	See Table 6	3,859,404	3,859,404	-	0%
USES	I/C Processing (Not OR Eligible)	See Table 9	53,977,477	61,631,203	7,653,726	14%
USES	I/C Disposal (Not OR Eligible)	See Table 9	41,045,598	42,587,221	1,541,623	4%
	(b) OR Eligible Expenses	See Table 9	158,332,092	157,125,416	(1,206,676)	-1%
	(c) Total Uses		272,308,740	280,297,408	7,988,668	3%
(d) NET PRO	OFIT = (a) less (c)		\$ 12,115,930	\$ 25,551,616	\$ 13,435,686	111%
_	G RATIO ON PROFIT ELIGIBLE EXPENSES s ((d) divided by ((b) plus (d)))		92.9%	86.0%		
	G RATIO ON ALL EXPENSES s ((d) divided by ((c) plus (d)))		95.7%	91.6%		
PROFIT MA = (d) divide	ARGIN ON ALL EXPENSES ed by (a)		4.3%	8.4%		

^{*}Contracts revenue is included within Commercial and Commercial Compactors Revenue.

Table 12
Statement of Operating Ratios and Profit Margin
Recology San Francisco
July 2015 - June 2016

		Crosswalk	Projection	Actual	D	ollar Variance	Percentage Variance
	Tipping Fee Revenue	See Table 7	\$ 102,335,881	\$ 112,872,589	\$	10,536,708	10%
SOURCES	Net Recycling Revenue	See Table 7	21,818,095	17,363,164		(4,454,931)	-20%
JOURCES	Other Revenue	See Table 7	1,035,275	1,772,062		736,787	71%
	(a) Total Sources		125,189,251	132,007,815		6,818,564	5%
	Impound Account Funding (Not OR Eligible)	See Table 7	3,375,415	2,322,942		(1,052,473)	-31%
	ZWI Funding (Not OR Eligible)	See Table 7	2,527,752	2,527,752		-	0%
	O/S Disposal - Altamont Landfill (Not OR Eligible)	See Table 10	4,623,959	2,857,968		(1,765,991)	-38%
USES	I/C Disposal - Hay Road Landfill (Not OR Eligible)	See Table 10	-	7,224,867		7,224,867	100%
USES	Hay Road Reimbursement - Disposal Costs (Not OR Eligible)	See Table 10	-	(1,780,372)		(1,780,372)	-100%
	License Fee - Brisbane (Not OR Eligible)	See Table 10	2,209,696	2,102,509		(107,187)	-5%
	(b) OR Eligible Expenses	See Table 10	102,315,931	106,260,224		3,944,293	4%
	(c)Total Uses		115,052,753	121,515,891		6,463,138	6%
(d) NET PR	OFIT = (a) less (c)		\$ 10,136,499	\$ 10,491,924	\$	355,425	4%
	G RATIO ON PROFIT ELIGIBLE EXPENSES s ((d) divided by ((b) plus (d)))		91.0%	91.0%			
	G RATIO ON ALL EXPENSES s ((d) divided by ((c) plus (d)))		91.9%	92.1%			
PROFIT MA = (d) divide	RGIN ON ALL EXPENSES d by (a)		8.1%	7.9%			

Table 13
Statement of Operating Ratios and Profit Margin
Combined SF Companies
July 2015 - June 2016

	Crosswalk	Projection	Actual	Do	ollar Variance	Percentage Variance
RSS and RGG OR Eligible Expenses	See Table 11	\$ 158,332,092	\$ 157,125,416	\$	(1,206,675)	-1%
RSF OR Eligible Expenses	See Table 12	102,315,931	106,260,224		3,944,293	4%
(b) Combined Recology OR Eligible Expenses		260,648,023	263,385,640		2,737,617	1%
RSS and RGG Total Uses	See Table 11	272,308,740	280,297,408		7,988,668	3%
RSF Total Uses	See Table 12	115,052,753	121,515,891		6,463,137	6%
(c)Combined Recology Total Uses		387,361,492	401,813,299		14,451,807	4%
RSS and RGG Net Profit	See Table 11	12,115,930	25,551,616		13,435,686	111%
RSF Net Profit	See Table 12	10,136,499	10,491,924		355,424	4%
(d) Combined Recology Net Profit		\$ 22,252,429	\$ 36,043,540	\$	13,791,111	62%
 D OPERATING RATIO ON PROFIT ELIGIBLE EXPENSES ss ((d) divided by ((b) plus (d)))		92.1%	88.0%			
D OPERATING RATIO ON ALL EXPENSES ss ((d) divided by ((c) plus (d)))		94.6%	91.8%			
 ARGIN ON ALL EXPENSES led by ((c) plus (d))		5.4%	8.2%			

Table 14 Recology San Francisco Amortization of ZWI Funds for Capital Expenditures July 2015 - June 2016

Capital Expenditure Project	ZWI Funds Received	Date Received	Amortization Start Date	ZWI Funds to be Amortized		Amortization in Current Report	Cumulative Amortization as of this Report	Remaining Balance
Improvements for Pier 96 - RY14 Improvements for Pier 96 - RY15		2/10/2016 2/10/2016	10/1/2016 10/1/2016	\$ 2,621,225 \$ 3,157,691	\$ - \$ -		\$ - \$ -	\$ 2,621,225 \$ 3,157,691
	\$ 5,778,916			\$ 5,778,916	\$ -	\$ -	\$ -	\$ 5,778,916

^{*} Funds were released from the ZWI account to offset the cost of capital expenditures incurred by Recology San Francisco. The funds received are being amortized and recorded as negative expenses in Table 10 over the same period as the related capital expenditure project assets. There was no amortization over this period.

APPENDIX A COMBINED SF COMPANIES Account Details

Special Reserve Fund

Deposits, Disbursements and Balances for RY 2016

Table A-1

Beginning Balance (July 1, 2015)	\$ 29,618,214.31
Interest	77,249.16
Administrative Fees	(6,128.38)
Disbursements	(13,250,000.00)
Ending Balance (June 30, 2016)	\$ 16,439,335.09

Special Reserve Fund

Investment Activity for RY 2016

Table A-2

Month	Interest Earned			Admin. Fee
Jul-15	\$	7,575.31	\$	795.71
Aug-15		7,355.31		813.94
Sep-15		8,530.95		552.62
Oct-15		8,815.31		787.32
Nov-15		8,035.95		756.79
Dec-15		7,280.81		614.01
Jan-16		7,082.06		415.67
Feb-16		4,721.22		310.08
Mar-16		5,227.06		-
Apr-16		5,058.45		-
May-16		4,275.06		421.49
Jun-16		3,291.67		660.75
Totals	\$	77,249.16	\$	6,128.38

Special Reserve Fund

Disbursements for RY 2016

Table A-3

Transaction Date	Check #	Payee	Description	Amount
4/13/16	Transfer	New Reserve Fund	Initial Funding of New Reserve	\$ 13,250,000.00
TOTALS				\$ 13,250,000.00

New Reserve Fund

Deposits, Disbursements and Balances for RY 2016

Table A-4

Beginning Balance (July 1, 2015)	\$ -
Deposits	13,250,000.00
Interest	 11,988.61
Ending Balance (June 30, 2016)	\$ 13,261,988.61

New Reserve Fund

Deposit Detail for RY 2016

Table A-5

Month	Special Reserv Fund	⁄e
Jul-15	\$	-
Aug-15		-
Sep-15		-
Oct-15		-
Dec-15		-
Jan-16		-
Feb-16		-
Mar-16		-
Apr-16	13,250,000	.00
May-16		-
Jun-16		-
Totals	\$ 13,250,000	.00

New Reserve Fund

Investment Activity for RY 2016

Table A-6

Month	Interest Earned
Jul-15	\$ -
Aug-15	-
Sep-15	-
Oct-15	-
Nov-15	-
Dec-15	-
Jan-16	-
Feb-16	-
Mar-16	-
Apr-16	2,762.21
May-16	4,651.64
Jun-16	4,574.76
Totals	\$ 11,988.61

Impound Account

Deposits, Disbursements and Balances for RY 2016

Table A-7

1,447.42 (17,680,867.52)
17,417,106.45
\$ 449,500.05
\$

Impound Account

Deposit Detail for RY 2016

Table A-8

Month	Recology Golden		Re	cology Sunset	F	Recology San	Total Deposit Amount		
		Gate	Scavenger			Francisco			
Jul-15	\$	544,713.00	\$	713,134.00	\$	303,865.59	\$	1,561,712.59	
Aug-15		544,713.00		713,134.00		295,258.66		1,553,105.66	
Sep-15		544,713.00		713,134.00		321,574.53		1,579,421.53	
Oct-15		544,713.00		713,134.00		305,654.36		1,563,501.36	
Nov-15		544,713.00		713,134.00		309,543.82		1,567,390.82	
Dec-15		544,713.00		713,134.00		300,776.40		1,558,623.40	
Jan-16		544,713.00		713,134.00		329,232.15		1,587,079.15	
Feb-16		544,713.00		713,134.00		157,036.94		1,414,883.94	
Mar-16		544,713.00		713,134.00		-		1,257,847.00	
Apr-16		544,713.00		713,134.00		-		1,257,847.00	
May-16		544,713.00		713,134.00		-		1,257,847.00	
Jun-16		544,713.00		713,134.00		-		1,257,847.00	
Totals	\$	6,536,556.00	\$	8,557,608.00	\$	2,322,942.45	\$	17,417,106.45	

Impound Account

Investment Activity for RY 2016

Table A-9

Month	Interest Earned
Jul-15	\$ 127.21
Aug-15	119.50
Sep-15	124.18
Oct-15	144.97
Nov-15	144.49
Dec-15	166.52
Jan-16	120.91
Feb-16	110.31
Mar-16	110.10
Apr-16	97.92
May-16	89.26
Jun-16	92.05
Totals	\$ 1,447.42

Impound Account

Disbursements for RY 2016

Table A-10

Table A-10	1	1						Г			ı
Payee	Date	Check #	Landfill Tonnage Date Basis	Landfill Tonnage Subject To Per Ton Fees	City & County of S.F. (1)	Tonnage Fees (2)	Other Fees (3)	Business License Tax (4)	Open Space Fees (5)	Misc. Fees	Total Disbursements
Waste Management Authority of Alameda	07/24/15	896	Jun-15	\$ 32,254.09		\$ 200,942.86					\$ 200,942.86
San Francisco Department of Environment	07/24/15	897			765,476.79						765,476.79
City & County of San Francisco	07/24/15	898			492,370.51						492,370.51
Altamont Landfill & RRF	07/24/15	899	Jun-15	32,254.09			14,546.59				14,546.59
Altamont Landfill & RRF	07/24/15	900	Apr-15Jun-15	95,521.12					170,982.81		170,982.81
Altamont Landfill & RRF	08/26/15	901	Jul-15	31,340.48			14,134.55				14,134.55
Waste Management Authority of Alameda	08/26/15	902	Jul-15	31,340.48		195,251.29					195,251.29
San Francisco Department of Environment	08/26/15	903			765,476.79						765,476.79
City & County of San Francisco	08/26/15	904			492,370.51						492,370.51
Altamont Landfill & RRF	09/16/15	905	Aug-15	34,133.80			15,394.34				15,394.34
Waste Management Authority of Alameda	09/16/15	906	Aug-15	34,133.80		212,653.57					212,653.57
San Francisco Department of Environment	09/16/15	907			765,476.79						765,476.79
City & County of San Francisco	09/16/15	908			492,370.51						492,370.51
Waste Management Authority of Alameda	10/26/15	909	Sep-15	32,443.94		202,125.75					202,125.75
San Francisco Department of Environment	10/26/15	910			765,476.79						765,476.79
City & County of San Francisco	10/26/15	911			492,370.51						492,370.51
Altamont Landfill & RRF	10/26/15	912	Sep-15	32,443.94			14,632.22				14,632.22
Altamont Landfill & RRF	10/26/15	913	Jul-15Sep15	97,918.22					175,273.61		175,273.61
Altamont Landfill & RRF	11/17/15	914	Oct-15	32,443.54			14,632.04				14,632.04
Waste Management Authority of Alameda	11/17/15	915	Oct-15	32,443.54		206,016.48					206,016.48
San Francisco Department of Environment	11/17/15	916			765,476.79						765,476.79
City & County of San Francisco	11/17/15	917			492,370.51						492,370.51
Wells Fargo Bank - Check Printing Fee	12/02/15	Auto								212.77	212.77
Altamont Landfill & RRF	12/10/15	918	Nov-15	31,524.62			14,217.61				14,217.61
Waste Management Authority of Alameda	12/10/15	919	Nov-15	31,524.62		200,181.34					200,181.34
San Francisco Department of Environment	12/10/15	920			765,476.79						765,476.79
City & County of San Francisco	12/10/15	921			492,370.51						492,370.51
Altamont Landfill & RRF	01/26/16	922	Jan-15Dec-15	386,854.45				367,511.74			367,511.74
Altamont Landfill & RRF	01/26/16	923	Dec-15	34,507.09			15,562.69				15,562.69
Altamont Landfill & RRF	01/26/16	924	Oct-15Dec-15	98,475.25					176,270.70		176,270.70
Void	01/26/16	925									0.00
Waste Management Authority of Alameda	01/26/16	926	Dec-15	34,507.09		219,120.02					219,120.02
San Francisco Department of Environment	01/26/16	927			765,476.79						765,476.79
City & County of San Francisco	01/26/16	928			492,370.51						492,370.51
Waste Management Authority of Alameda	02/25/16	929	Jan-16	16,322.31		103,646.67					103,646.67
San Francisco Department of Environment	02/25/16	930			765,476.79						765,476.79
City & County of San Francisco	02/25/16	931			492,370.51						492,370.51
Altamont Landfill & RRF	02/25/16	932	Jan-16	16,322.31			7,851.03				7,851.03
Altamont Landfill & RRF	02/25/16	933	Jan-16	16,322.31				15,506.19			15,506.19
Altamont Landfill & RRF	02/25/16	934	Jan-16	16,322.31					30,033.05		30,033.05
San Francisco Department of Environment	03/28/16	935			765,476.79						765,476.79
City & County of San Francisco	03/28/16	936			492,370.51						492,370.51

Table A-10 - Continued

Payee	Date	Check#	Landfill Tonnage Date Basis	Landfill Tonnage Subject To Per Ton Fees	City & County of S.F. (1)	Tonnage Fees (2)	Other Fees (3)	Business License Tax (4)	Open Space Fees (5)	Misc. Fees	Total Disbursements
City & County of San Francisco	04/25/16	937			492,370.51						492,370.51
San Francisco Department of Environment	04/25/16	938			765,476.79						765,476.79
City & County of San Francisco	05/18/16	939			492,370.51						492,370.51
San Francisco Department of Environment	05/18/16	940			765,476.79						765,476.79
San Francisco Department of Environment	06/23/16	941			765,476.79						765,476.79
City & County of San Francisco	06/23/16	942			492,370.51						492,370.51
TOTALS					\$ 15,094,167.60	\$ 1,539,937.98	\$ 110,971.07	\$ 383,017.93	\$ 552,560.17	\$ 212.77	\$ 17,680,867.52

NOTES

- (1) Payments to the City and County of San Francisco for the Solid Waste Management Program
- (2) Royalty payments to the County of Alameda for prior month landfill tonnage @ \$6.23/Ton effective October 1, 2014 and @ \$6.35/Ton effective October 1, 2015
- (3) Payments for the following fees based on prior month landfill tonnage:
 - a) Alameda County Planning Department Fee @ \$0.110/Ton effective January 1, 2014
 - b) Incremental LEA Fee @ \$0.311/Ton effective July 1, 2010
 - c) Annual WDR Fee @ \$0.03/Ton effective January 1, 2012 and @ \$0.050/Ton effective January 1, 2016
 - d) Alameda County Planning Department Transportation Fee @ \$0.01/Ton effective January 1, 2014
- (4) Payments to Altamont Landfill & Resource Recovery Facility for Annual Business License tax @ \$0.95/Ton
- (5) Payments to Altamont Landfill & Resource Recovery Facility for Open Space Fees @ \$1.79/Ton effective January 1, 2015 and @ \$1.84/Ton effective January 1, 2016

Zero Waste Incentive Account

Deposits, Disbursements and Balances for RY 2016

Table A-11

\$ 15,140,664.60
6,387,156.00
43,809.24
(140.00)
(5,778,916.00)
\$ 15,792,573.84
\$

Zero Waste Incentive Account

Deposit Detail for RY 2016

Table A-12

N.4 a . a 4 la	Recology Golden		Re	cology Sunset	R	Recology San	Total Deposit
Month		Gate		Scavenger	Francisco		Amount
Jul-15	\$	139,277.00	\$	182,340.00	\$	210,646.00	\$ 532,263.00
Aug-15		139,277.00		182,340.00		210,646.00	532,263.00
Sep-15		139,277.00		182,340.00		210,646.00	532,263.00
Oct-15		139,277.00		182,340.00		210,646.00	532,263.00
Nov-15		139,277.00		182,340.00		210,646.00	532,263.00
Dec-15		139,277.00		182,340.00		210,646.00	532,263.00
Jan-16		139,277.00		182,340.00		210,646.00	532,263.00
Feb-16		139,277.00		182,340.00		210,646.00	532,263.00
Mar-16		139,277.00		182,340.00		210,646.00	532,263.00
Apr-16		139,277.00		182,340.00		210,646.00	532,263.00
May-16		139,277.00		182,340.00		210,646.00	532,263.00
Jun-16		139,277.00		182,340.00		210,646.00	532,263.00
Totals	\$	1,671,324.00	\$	2,188,080.00	\$	2,527,752.00	\$ 6,387,156.00

Zero Waste Incentive Account

Investment Activity for RY 2016

Table A-13

Month	Inte	erest Earned	Admin. Fee
Jul-15	\$	1,994.45	\$ -
Aug-15		2,058.14	-
Sep-15		2,008.32	140.00
Oct-15		1,581.25	-
Nov-15		1,563.74	-
Dec-15		3,424.30	-
Jan-16		5,461.79	-
Feb-16		4,713.53	-
Mar-16		5,033.99	-
Apr-16		5,175.37	-
May-16		5,346.67	-
Jun-16		5,447.69	-
Totals	\$	43,809.24	\$ 140.00

Zero Waste Incentive Account

Disbursements for RY 2016

Table A-14

Transaction Date	Payee	Description	Amount
02/10/16	Recology San Francisco	Improvements for Pier 96 - RY 14	\$ 2,621,225.00
02/10/16	Recology San Francisco	Improvements for Pier 96 - RY 15	\$ 3,157,691.00
Totals			\$ 5,778,916.00