

**SAN FRANCISCO
QUARTERLY RATE REPORT**

**2nd Quarter of Rate Year 2021
Quarter Ending December 31, 2020**

Recology Sunset Scavenger
Recology Golden Gate
Recology San Francisco

INTRODUCTION

San Francisco Public Works Director's Reports include quarterly reporting requirements. The requirements address several areas, including refuse tonnages and accounts, toxics collection, revenues and expenses, and various accounts. This report covers rate year 2021 (RY 2021).

LOW-INCOME AND DISABLED SERVICES PROGRAMS

As of December 31, 2020, 8,392 customers participated in the low-income program. As of the same date, there were 460 participants in the disabled services program.

ACCOUNT REPORTING

Appendix A contains account reports for the Special Reserve, Reserve Fund, Impound, and Zero Waste Incentives. The reports include beginning balances, deposits, disbursements, and ending balances for the accounts.

Special Reserve and Reserve Fund

On July 31, 2020, Recology transferred the remaining balance in the old Special Reserve to the new Reserve Fund in accordance with the 2017 Director's Report.

Impound

Recology made monthly deposits to the Impound in accordance with procedures and the approved rates.

Zero Waste Incentives

Recology makes deposits to the Zero Waste Incentives monthly in amounts determined by the rate process. Funds held in Zero Waste Incentives will be applied against future rate adjustments and certain amounts may be used to support additional material recovery programs.

Table 1
Disposal Tonnage Summary
Recology San Francisco
July 2020 - December 2020

	Actual	Tier 1	Tier 2	Tier 3	Tier 4
Tons Disposed	199,408	185,781	181,781	173,781	162,500

Table 2
Alternative Daily Cover Tonnage
Recology San Francisco
July 2020 - December 2020

Source	Tonnage
Composting Overs	-
i/MRF Fines	10,825
BVON Allocation	-
Clean Wood	-
Total Alternative Daily Cover	10,825

Table 3
Recovery and Disposal Tonnage Breakdown
July - December 2020

	Received	Recovered	Disposed	% Recovered
Recycle Central Recyclables				
Collected	60,844	47,953	12,892	78.8%
Buyback	6,165	6,165	-	100.0%
Total Recyclables	67,010	54,118	12,892	80.8%
Tunnel Avenue Compostables				
Collected	58,918	43,256	15,662	73.4%
San Francisco Public Works	1,174	1,174	-	100.0%
Other City of San Francisco Departments	177	177	-	100.0%
Account Customers	209	209	-	100.0%
Non-Account Customers	404	404	-	100.0%
Total Compostables	60,883	45,221	15,662	74.3%
Tunnel Avenue iMRF				
Collected	23,908	10,240	13,669	42.8%
San Francisco Public Works	549	235	314	42.8%
Other City of San Francisco Departments	45	19	26	42.8%
Account Customers	4,824	2,066	2,758	42.8%
Total iMRF	29,327	12,561	16,767	42.8%
Other Tunnel Avenue				
Collected Other Trash	93,535	-	93,535	0.0%
Collected Roll-off Trash	17,816	-	17,816	0.0%
Bulky Item Recycling & Abandoned Materials Collection	7,940	2,406	5,535	30.3%
Public Refuse Receptacles	9,683	-	9,683	0.0%
San Francisco Public Works	15,460	1,357	14,103	8.8%
Other City of San Francisco Departments	1,434	-	1,434	0.0%
Account Customers	4,763	1,043	3,720	21.9%
Non-Account Customers	18,009	5,262	12,746	29.2%
Collected Inerts	3,452	3,452	-	100.0%
Construction Material Reuse	201	201	-	100.0%
Other Recycling	1,102	1,102	-	100.0%
Total Other Tunnel Avenue	173,396	14,824	158,572	8.5%
Sustainable Crushing				
	57,200	57,200	-	100.0%
Adjustments (Inventory, moisture, etc.)				
	(4,484)	-	(4,484)	
Total Tons	383,332	183,924	199,408	48.0%
Disposal Breakdown				
Covanta (RBVON residual)			912	
Recology Ostrom Road Landfill (RBVON residual)			11,797	
Recology Hay Road Landfill			183,079	
Recology Hay Road Landfill (RBVON residual)			2,953	
Zanker Material Processing Facility (C&D residual)			668	
Total Disposal			199,408	

Table 4
Number of Accounts, Service and Compliance
Recology Sunset Scavenger & Recology Golden Gate
July 2020 - December 2020

	Number of Accounts	Trash Compliant		Recycling Compliant		Composting Compliant	
Residential	138,658	138,641	100.0%	138,462	99.9%	138,332	99.8%
Apartment	8,390	8,390	100.0%	8,374	99.8%	8,363	99.7%
Commercial	13,848	13,813	99.7%	13,706	99.0%	13,550	97.8%
City and County of San Francisco	353	350	99.2%	347	98.3%	338	95.8%
School District & UC	48	42	87.5%	42	87.5%	43	89.6%
Other	42	39	92.9%	38	90.5%	29	69.0%
Total	161,339	161,275	100.0%	160,969	99.8%	160,655	99.6%

Residential Single Dwelling Unit Accounts	
16-Gallon Trash Bins	50,485
20-Gallon Trash Bins	26,452

Table 5
Toxics Collection and Participation
July 2020 - December 2020

Program	Collection Weight Tons Handled	Service Standard	
		Number	Unit
HHW Facility Drop Off	135.34	5,065	Customers Served
HHW Home Collection	68.21	1,440	Pickups
HHW Home Collection		2,691	Equivalent Loads
Very Small Quantity Generator	30.87	250	Business Appointments
Residential Curbside Battery Collection	26.49		
Apartment Building Battery Collection	4.17	278	Pickups
Commercial Battery Collection	0.43		
Retail Collection Partners	22.14	380	Pickups
Gigantic 3 Collection Events	-	-	Customers Served
Waste Acceptance Control Program	23.81		
Bulky Item Recycling - E-Waste	-	51,835	Pickups
E-Waste sent to Processor	404.09		

* Bulky item pickups include non-e-waste customers

Table 6
Recology Sunset Scavenger and Recology Golden Gate
Revenue
July - December 2020

	Projected	Actual	Variance
Residential	\$ 43,472,894	\$ 49,076,025	13%
Apartment	34,717,257	40,207,449	16%
Commercial	78,085,479	69,738,681	-11%
Commercial Compactors	16,697,353	9,721,772	-42%
Special Reserve and ZWI Rebate Revenue	1,934,742	1,934,742	0%
ZWI Facility Improvements	-	8,124,433	n/a
REVENUE SUBJECT TO RATE	\$ 174,907,726	\$ 178,803,101	2%
Revenue not Subject to Rate:			
Debris Box Revenue	\$ 11,903,396	\$ 11,054,763	-7%
Equipment & Supply Sales	934,384	1,226,618	31%
Miscellaneous Income	158,224	259,963	64%
Total Other Revenue not Subject to Rate:	\$ 12,996,004	\$ 12,541,344	-3%
Impound Account Funding	\$ (10,717,642)	\$ (10,717,642)	0%
Zero Waste Incentive Funding	(2,452,408)	(2,452,408)	0%
TOTAL	\$ 174,733,680	\$ 178,174,396	1.97%

Table 7
Recology San Francisco
Tipping Charge Revenues
July - December 2020

	Tonnage			Revenue		
	Projection	Actual	Variance	Projection	Actual	Variance
Tonnage & Revenue from Tipping Charge						
Recology Sunset Scavenger/Golden Gate						
Recycle Central	72,869	60,905	-16%	\$ 14,610,923	\$ 12,211,769	-16%
Compostables	86,383	58,918	-32%	17,320,671	11,812,995	-32%
iMRF	36,417	23,928	-34%	7,301,975	4,797,715	-34%
Trash	132,069	114,938	-13%	26,481,093	23,045,891	-13%
Other	6,702	5,074	-24%	1,343,780	1,017,308	-24%
Subtotal (Recology Sunset Scavenger/Golden Gate)	334,439	263,763	-21%	\$ 67,058,442	\$ 52,885,678	-21%
Non-Account Customers	19,242	18,402	-4%	3,858,235	3,689,828	-4%
Account Customers	12,310	10,845	-12%	2,468,204	2,174,801	-12%
Total San Francisco	365,991	293,010	-20%	\$ 73,384,881	\$ 58,750,307	-20%
Total Non-San Francisco	1,307	3,897	198%	262,155	781,373	198%
Non-rate Tonnage	86,831	90,322	4%			
Total Tonnage & Revenue from Tipping Charge	454,130	387,229	-15%	\$ 73,647,036	\$ 59,531,680	-19%
Net Recycling Revenue				\$ 11,450,446	\$ 9,222,470	-19%
Non-rate Revenue				489,455	2,439,003	398%
Intercompany Dirt, Inerts & Others				777,323	245,887	-68%
Rental Income				24,567	22,200	-10%
Total Other Commercial Revenue				\$ 12,741,791	\$ 11,929,560	-6%
Zero Waste Incentive Funding				\$ (1,527,844)	\$ (1,527,844)	0%
Total Revenue	-	-		\$ 84,860,984	\$ 69,933,396	-18%

Table 8
Recycling Revenue
Recology San Francisco
July 2020- June 2021

	Tons			Revenue			Price Per Ton		
	Projected	Actual	Variance	Projected	Actual	Variance	Projected	Actual	Variance
Recycle Central									
Mixed Paper	38,175	16,758	-56%	\$ 4,567,318	\$ 1,102,588	-76%	\$ 119.64	\$ 65.80	-45%
Cardboard	15,780	19,360	23%	2,676,116	2,572,196	-4%	169.59	132.86	-22%
Aseptic Carton	-	47	n/a	-	1,422	n/a	-	30.00	n/a
EPS Foam	-	12	n/a	-	4,165	n/a	-	340.00	n/a
Aluminum	200	369	85%	873,720	1,293,308	48%	4,368.60	3,503.95	-20%
Metal/Ferrous	800	871	9%	107,717	94,730	-12%	134.65	108.72	-19%
PET	700	951	36%	1,479,037	1,363,932	-8%	2,112.91	1,434.61	-32%
HDPE Blend	650	846	30%	492,101	500,472	2%	757.08	591.28	-22%
Plastic Film	-	479	n/a	-	53,239	n/a	-	111.08	n/a
Mixed Plastics 3-7	550	97	-82%	36,202	21,847	-40%	65.82	225.48	243%
Flint Glass	175	11	-93%	43,368	2,773	-94%	247.82	243.00	-2%
Amber Glass	163	-	-100%	39,476	-	-100%	242.93	-	-100%
Green Glass	108	14	-87%	24,980	3,238	-87%	232.37	229.16	-1%
Mixed Glass	11,500	12,527	9%	1,508,187	1,547,867	3%	131.15	123.56	-6%
Glass Fines	725	-	-100%	92,724	-	-100%	127.90	-	-100%
Total Recycle Central	69,525	52,344	-25%	\$11,940,947	\$ 8,561,776	-28%			n/a
Tunnel Avenue									
Metal	6,595	5,576	-15%	\$ 1,113,679	\$ 585,302	-47%	\$ 168.88	\$ 104.97	-38%
Wood	6,662	-	-100%	135,011	-	-100%	-	-	n/a
Mixed Rigid Plastic	843	704	-17%	141,190	71,267	-50%	167.45	101.27	-40%
SB20/50 E-Waste	225	111	-51%	65,370	10,127	-85%	290.52	91.00	-69%
Total Tunnel Avenue	14,325	6,391	-55%	\$ 1,455,249	\$ 666,696	-54%			
Sustainable Crushing				\$ 378,823	\$ 1,034,122	173%			
Total Recycling Revenue				\$13,775,019	\$10,262,594	-25%			
Processing Expenses				\$ (470,871)	\$ (513,004)	9%			
Purchases				(2,193,682)	(527,120)	-76%			
Net Recycling Revenues				\$11,110,466	\$ 9,222,470	-17%			

Table 9
Recology Sunset Scavenger and Recology Golden Gate
Expenses - RY 2021
July 2020 - December 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 43,728,048	\$ 40,110,862	-8%
Payroll Taxes	3,314,042	2,820,754	-15%
Pension	7,427,625	7,291,332	-2%
Health Insurance	13,765,599	11,697,255	-15%
Workers Compensation	5,598,189	3,175,330	-43%
Total Payroll & Related	\$ 73,833,504	\$ 65,095,533	-12%
Corporate Allocations	\$ 3,984,665	\$ 6,164,114	55%
Bad Debt	82,799	66,779	-19%
O/S Billing Services	173,460	155,526	-10%
Office	233,920	187,968	-20%
Postage	182,508	156,179	-14%
Professional Services	393,054	555,991	41%
Security & Janitorial	248,095	506,180	104%
Taxes	965,831	1,733,388	79%
Telephone	323,248	250,302	-23%
Total Administrative	\$ 6,587,582	\$ 9,776,426	48%
Building & Facility Repair	\$ 85,069	\$ 458,459	439%
Depreciation	125,066	500,620	300%
Environmental Compliance	326,527	219,184	-33%
Freight	38,820	30,232	-22%
Fuel	2,269,015	1,637,640	-28%
I/C Disposal	26,441,207	23,599,939	-11%
I/C Processing	41,009,044	29,536,803	-28%
Lease	7,059,493	7,028,292	0%
Liability Insurance	1,726,347	1,915,608	11%
Licenses & Permits	916,402	1,181,315	29%
O/S Disposal	18,726	32,621	74%
O/S Equipment Rental	117,021	254,598	118%
Parts	1,337,160	1,431,905	7%
Property Rental	968,506	838,611	-13%
Repairs & Maintenance	715,394	1,056,219	48%
Supplies	1,312,148	1,680,571	28%
Tires & Tubes	469,892	316,603	-33%
Utilities	277,736	450,420	62%
T&G Maintenance Allocation	(31,707)	-	-100%
Total Operating	\$ 85,181,865	\$ 72,169,638	-15%
Contract Services	\$ 619,951	\$ 222,782	-64%
Other	1,099,298	885,602	-19%
Total Other	\$ 1,719,249	\$ 1,108,385	-36%
Total Expenses	\$ 167,322,200	\$ 148,149,982	-11%

Table 10
Recology San Francisco
Expenses - RY 2021
July 2020 -December 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 25,732,902	\$ 21,165,971	-18%
Payroll Taxes	2,011,885	1,518,478	-25%
Pension	3,384,023	4,596,104	36%
Health Insurance	8,426,052	7,080,117	-16%
Workers Compensation	2,049,844	1,200,270	-41%
Total Payroll & Related	\$ 41,604,705	\$ 35,560,940	-15%
Corporate Allocations	\$ 861,946	\$ 235,139	-73%
Bad Debt	30,177	(2,501)	-108%
Office	124,044	119,922	-3%
Postage	1,849	2,813	52%
Professional Services	1,360,613	2,727,366	100%
Repairs & Maintenance	433,912	373,525	-14%
Security & Janitorial	365,635	669,700	83%
Taxes	1,005,686	1,605,522	60%
Telephone	152,715	145,562	-5%
Total Administrative Expenses	\$ 4,336,577	\$ 5,877,047	36%
Bridge Tolls	\$ 710,092	\$ 515,281	-27%
Building & Facility Repair	399,115	584,478	46%
Depreciation	730,515	1,613,234	121%
Environmental Compliance	24,109	7,862	-67%
Freight	957,941	900,302	-6%
Fuel	1,792,166	1,148,965	-36%
I/C Processing & Disposal	14,939,479	12,007,618	-20%
Lease	2,648,225	3,190,137	20%
Liability Insurance	494,965	870,127	76%
Licenses & Permits	1,907,724	2,044,956	7%
O/S Disposal	763,835	951,621	25%
O/S Equipment Rental	137,351	640,785	367%
Parts	994,108	895,092	-10%
Property Rental	3,212,258	4,249,712	32%
Supplies	1,327,394	1,055,035	-21%
Tires & Tubes	193,712	72,342	-63%
Utilities	905,504	1,123,211	24%
Total Operating Expenses	\$ 32,138,493	\$ 31,870,756	-1%
Contract Services	\$ 158,474	\$ 41,330	-74%
Other	481,461	360,274	-25%
Total Other Expenses	\$ 639,934	\$ 401,604	-37%
Total Expenses	\$ 78,719,710	\$ 73,710,347	-6%

APPENDIX A
RECOLOGY SAN FRANCISCO
Account Details
Balances for RY 2021

Table A-1

Account Details	Special Reserve	Reserve Fund	Impound	ZWI
Beginning Balance 7/1/2020	\$ 1,464,295	\$ 8,435,296	\$ 1,934,644	\$ 10,839,299
Receipts	-	1,292,975	10,717,642	3,980,252
Interest	68	2,242	-	7,446
Administrative Fees	(1,222)	(880)	-	(20)
Reclass	(170,166)	170,166	-	-
Disbursements	(1,292,975)	-	(12,456,277)	(6,974,966)
Ending Balance 12/31/2020	\$ -	\$ 9,899,799	\$ 196,009	\$ 7,852,011

Table A-2

Interest	Special Reserve	Reserve Fund	Impound	ZWI
Jul-20	\$ 68	\$ 627	\$ -	\$ 1,959
Aug-20	-	413	-	1,278
Sep-20	-	396	-	1,220
Oct-20	-	370	-	1,248
Nov-20	-	308	-	995
Dec-20	-	128	-	747
Total	\$ 68	\$ 2,242	\$ -	\$ 7,446

Table A-3

Administrative Fees	Special Reserve	Reserve Fund	Impound	ZWI
Jul-20	\$ 408	\$ -	\$ -	\$ (5)
Aug-20	473	-	-	-
Sep-20	341	-	-	(5)
Oct-20	-	294	-	(5)
Nov-20	-	297	-	(5)
Dec-20	-	289	-	-
Total	\$ 1,222	\$ 880	\$ -	\$ (20)

RECOLOGY SAN FRANCISCO
Special Reserve
Cash Disbursements for RY 2021

Table A-4

Transaction Date	Check #	Description	Amount
7/31/20		Balance transfer from the old Special Reserve	\$ 1,292,975
TOTALS			\$ 1,292,975

RECOLOGY SAN FRANCISCO
Reserve
Deposit Detail for RY 2021

Table A-5

Month	Special Reserve	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-20				\$ 1,292,975
TOTALS	\$ -	\$ -	\$ -	\$ 1,292,975

RECOLOGY SAN FRANCISCO
Reserve
Cash Disbursements for RY 2021

Table A-6

Transaction Date	Check #	Description	Amount
			\$ -
TOTALS			\$ -

RECOLOGY SAN FRANCISCO**Impound**Deposit Detail for RY 2021**Table A-7**

Month	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-20	\$ 773,550	\$ 1,012,724	\$ 1,786,274
Aug-20	773,550	1,012,724	1,786,274
Sep-20	773,550	1,012,724	1,786,274
Oct-20	773,550	1,012,724	1,786,274
Nov-20	773,550	1,012,724	1,786,274
Dec-20	773,550	1,012,724	1,786,274
Total	\$ 4,641,298	\$ 6,076,344	\$ 10,717,642

RECOLOGY SAN FRANCISCO**Impound**Disbursements for RY 2021**Table A-8**

Payee	Date	Check #	Total Disbursements
San Francisco Department of Environment	08/27/20	1049	\$ 985,715
City & County of San Francisco (SF Public Works)	08/27/20	1050	752,920
City & County of San Francisco (SF Public Works)	08/27/20	1051	773,550
San Francisco Department of Environment	08/27/20	1052	1,012,724
City & County of San Francisco (SF Public Works)	08/27/20	1053	773,550
San Francisco Department of Environment	08/27/20	1054	1,012,724
City & County of San Francisco (SF Public Works)	09/30/20	1055	773,550
San Francisco Department of Environment	09/30/20	1056	1,012,724
City & County of San Francisco (SF Public Works)	11/05/20	1057	773,550
San Francisco Department of Environment	11/05/20	1058	1,012,724
City & County of San Francisco (SF Public Works)	12/16/20	1061	773,550
San Francisco Department of Environment	12/16/20	1060	1,012,724
City & County of San Francisco (SF Public Works)	12/16/20	1059	773,550
San Francisco Department of Environment	12/16/20	1062	1,012,724
TOTALS			\$ 12,456,277

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Deposit Detail For RY 2021**Table A-9**

Month	Recology Golden Gate	Recology Sunset Scavenger	Recology San Francisco	Total Deposit Amount
Jul-20	\$ 177,003	\$ 231,731	\$ 254,641	\$ 663,375
Aug-20	177,003	231,731	254,641	663,375
Sep-20	177,003	231,731	254,641	663,375
Oct-20	177,003	231,731	254,641	663,375
Nov-20	177,003	231,731	254,641	663,375
Dec-20	177,003	231,731	254,641	663,375
Totals	\$ 1,062,020	\$ 1,390,388	\$ 1,527,844	\$ 3,980,252

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Cash Disbursements For RY 2021**Table A-10**

Transaction Date	Payee	Description	Amount
07/17/20		Tunnel Ave iMRF Upgrade Project	\$ 527,966
07/29/20		Apr - Jun RY20 offset	941,237
09/30/20		Tunnel Ave iMRF Upgrade Project	1,610,589
11/30/20		Tunnel Ave iMRF Upgrade Project	3,895,174
Totals			\$ 6,974,966